

## Babar Ali Lakhani

### Chief Executive Officer



Our experience, reputation, and commitment to integrity and independence not only set us apart, they are what drive us to succeed. We are acutely aware of the reputational risk the entire group will shoulder if we do not manage to perform at the highest level or put the interests of our investors first.

Lakson Investments Limited, the investment management arm of The Lakson Group, is licensed by the Securities & Exchange Commission of Pakistan to provide asset management and investment advisory services under the Non Banking Finance Companies Rules, 2003 and Notified Entities Regulations, 2008.

Lakson Investments currently manages six unique open end mutual funds. The Lakson Money Market Fund (LMMF) is designed for those with a short term investment horizon, the Lakson Income Fund (LIF) caters to those with an intermediate investment horizon, the Lakson Equity Fund (LEF) provides diversified exposure to domestic stocks and the Lakson Tactical Fund (Formerly: Lakson Asset Allocation Global Commodities Fund (LTF)) provides long-term capital appreciation by investing in a mix of securities comprising debt, equity and commodities future contracts.

Lakson Investments is the only Pakistani AMC to offer both domestic and internationally focused funds covering domestic stocks, domestic money markets, domestic fixed income, developed markets, emerging markets and global commodities. The funds are the Lakson Equity Fund (LEF), the Lakson Tactical Fund (Formerly: Lakson Asset Allocation Global Commodities Fund (LTF)), the Lakson Money Market Fund (LMMF), the Lakson Income Fund (LIF), the Lakson Asset Allocation Emerging Markets Fund (LAAEMF), and the Lakson Asset Allocation Developed Markets Fund (LAADMf).

In addition to the open end funds, Lakson Managed Accounts offers bespoke investment management services for investors with a minimum of PKR 50 million in investable assets.

<b>Total number of funds</b>	: 6
<b>Assets Under Management as of June-2016</b>	: PKR 12.15 billion
<b>AMC Management Quality Rating</b>	: AM2 PACRA (March 31, 2016)
<b>Auditor</b>	: Deloitte Yousuf Adil Chartered Accountants

### Board of Directors

<b>Iqbal Ali Lakhani</b>	Chairman
<b>A. Aziz H. Ebrahim</b>	Director
<b>Amin Mohammed Lakhani</b>	Director
<b>Daniel Scott Smaller</b>	Director
<b>Mahomed J. Jaffer</b>	Director
<b>Jacques John Visser</b>	Director
<b>Zahid Zakiuddin</b>	Director
<b>Babar Ali Lakhani</b>	Chief Executive Officer

### Senior Management

<b>Kashif Mustafa</b>	Executive Director & COO
<b>Sana Quadri</b>	Chief Financial Officer & Company Secretary
<b>Mustafa O. Pasha, CFA</b>	Head of Investments
<b>Saifullah Kazmi</b>	Head of Equities
<b>Sana Abdullah, CFA</b>	Head of Research
<b>Kashif Mustafa</b>	Head of Operations
<b>Adeem Akhtar</b>	Head of IT
<b>Syed Hassan Askary</b>	Head of Transfer Agency & Administration
<b>Ana Mateen</b>	Head of Investor Relations



## For the Year Ended June 30, 2016

Funds Under Management	Rating	Net Assets (as of June 30, 2016) PKR millions	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Since Inception (or past 10 years whichever is less)
<b>Open-End Schemes - Money Market</b>													
Lakson Money Market Fund (13-11-2009)	AA (P)	5,297	-	-	-	10.58%	11.69%	11.22%	8.76%	7.97%	8.54%	5.60%	84.88%
<b>Open-End Schemes - Income</b>													
Lakson Income Fund (13-11-2009)	A+ (P)	2,915	-	-	-	11.19%	11.50%	11.60%	9.21%	8.38%	14.17%	8.57%	102.98%
<b>Open-End Schemes - Equity</b>													
Lakson Equity Fund (13-11-2009)	3 Star (P)	2,838	-	-	-	-0.66%	20.44%	9.74%	40.02%	32.15%	23.93%	10.60%	233.00%
<b>Open-End Schemes - Asset Allocation</b>													
Lakson Asset Allocation Developed Markets Fund (10-10-2011)	1 star (J)	290	-	-	-	-	6.42%	10.52%	9.64%	7.76%	8.00%	-	50.07%
Lakson Asset Allocation Emerging Markets Fund (10-10-2011)	1 star (J)	101	-	-	-	-	6.23%	5.46%	6.40%	4.96%	4.42%	-	30.64%
Lakson Tactical Fund (Formerly: Lakson Asset Allocation Global Commodities Fund) (10-10-2011)	1 star (J)	706	-	-	-	-	5.85%	3.44%	4.24%	8.86%	6.85%	-	32.76%

\*Annualized

(J) - JCR-VIS

(P) - PACRA

Trustee

Central Depository Company of Pakistan Limited

